JATIONS WANTED-MALE. R or valet, French; first class refer-desires position; city or country. S desires position; the raid ag.

ER, long experience, good appearance, man American, wishes position, city or try. Drechsler, care Epstein, 504 E. 76th.

18 years, wants

TLER, valet, French, 18 years, wants position; city or country; good references, vivain Petit, 272 W. 38th. BUTLER wishes position; best city reference, A. D., 154 East 64th st. CARPENTER, handy: own tools: factory estate; reference. Moisset, 487 1st av.

CHAUFFEUR, mechanic, 31, single, 12 years experience, mechanically qualified for any car; would appreciate and take interest in good position. Hanford, 1465 Amsterdam av. CHAUFFEUR, competent, careful driver, 11 years' experience, Pierce, Packard, Cadi-lary high grade car: moderate wages; any where; immediately, S 36 Herald, Herold sq.

CHAUFFEUR-MECHANIC, 16 years' ex-

w. J. Buckley, 148 W. 64th st. Col.

and capable mechanic wisnes and capable mechanic wisnes and capable mechanic wisnes are references. Address F. Hawkins, 2387 Madred Freerences. S. single, willing worker, two years references as 18 ferald in low wages, 200d references as 18 ferald in the position; low wages, 200d references; which is the red so on flowers, landscape, to take entire configuration on flowers, landscape, to take entire configuration of flowers, landscape, to take entire con

26th st. CHAUFFEUR—Gentleman recommends ex-ceptionally trustworthy, temperate, eco-nomical chauffeur-mechanician. Employer,

ceptionally trustworthy, temperate, economical chauffeur-mechanician. Employer, 1868 Broadway.

CHAUFFEUR, mechanic, single; 10 years' experience Pierre, Packard, Cadillac cars; good reference. Turner, telephone Bryant CHAUFFEUR, mechanic (29), single, wishes position high grade cars; eight years last place; private references. Ross, 530 W. 40th st. CHAUFFEUR-MECHANIC, 26, six years' experience Cadillac, wishes private posi-tion; best references. Christ Heilman, 233 E. 82d.

A Carlson, 655 Lexing.

GHAUFFEUR Young man, married, 25, GHAUFFEUR Towns man, chaufteur; also willing to be useful to country family, Married and 18th st.

GHAUFFEUR Towns man, chaufteur; also willing to be useful to country family, Married and 18th st.

GHAUFFEUR Towns man, chaufteur; also worker, 18th st. Morningside 6800; GHAUFFEUR, thoroughly experienced, colorored, 19th st. Morningside 6800; GHAUFFEUR, thoroughly experienced, colorored, position; best references. Nickens, Audubon 7088.

GHAUFFEUR, thoroughly experienced, colorored, position, city country; referenced, colorored, position, city country; references. Marray Hill 2808.

GHAUFFEUR, thoroughly experienced, colorored, position, city country; references. Marray Hill 2808.

GHAUFFEUR, thoroughly experienced, colorored, position, city country; references. Marray Hill 2808.

GHAUFFEUR, a years' experience, colorored, position, and the country is references. Winston, 20 East 134th.

JAPANESS, expelient butler, valet, desires position, and the colorogal position as the country is compared to a position as the colorogal position as the country is compared to a position as the color apartment; sicady worker; good references. Winston, 20 East 134th.

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\*\*Nouseman.\*\* Care Aliana. \*\*Nouseman.\*\* Car

1234. GOUPLE—Chauffeur-mechanic; wife cook, housework; 5 years' experience Locomobile, Place, Packard, Cadillac; best references. Robert, Riverside 9477. COUPLE as gardener, care poultry; handy man; wife cook, chambermaid; references. Address Gardner, 381 Greenwich st., third

COUPLE, white, husband as working chauf-four, wife as cook and general housework-er. 200 New York av., Bklyn. Phone La-fayette 324. COUPLE—Experienced cook, housekeeper useful butler-valet; references. Runser phone 2781 Rhinelander.

boken.

COUPLE, experienced; absolutely reliable good cook and useful butter; family of adults only; no laundry, 240 E. 68th.

COUPLE, experienced; good economical cool and useful butter; small family of adults only; absolutely reliable. 240 E. 68th.

only: absolutely reliable. 240 E. 68th.
COUPLE, first class cook, butler; reliable, competent; take entire charge. Plaza 3413, 227 E. 49th st.
COUPLE-First class cook and butler; good appearance; best references. 154 East 89th Tel. Lenox 8801.
SQUPLE, chauffeur-cook, desire position anywhere; reliable, competent. Edward, sis East 60th st.
COUPLE, chauffeur and cook; first class mechanic and cook; country; Americans, excellent references. 8 28 Herald, Herale eq.
EDIVER, married, wishes position; experi-

DIVER, married, wishes position; experisanced shipper; best reference, Skar, 314
West 51st.

S.ECTRICIAN, 20. long experience, all
cound mechanic, desires maintenance large
plifding or institution; unquestionable referplican. Dolrien, 316 E. 00th.

S.LECTRICIAN, master license, expert on
elevators, maintenance, construction, &c.;
executive ability. Hox 33, 1515 3d av.

ELEVATOR MAN, experienced, trustworthy,
willing; American; references. S 72 Heraid, Herald sq.

EXPERIENCED and competent man with
cliented desires position (preferably cashier) with New York Stock Exchange firm.

1, 513 Sun. 280 Broadway.

GARDENER, single, competent flowers, YOUNG man, 18, wishes work, factory, any thing. William Shultz, 1823 1st av.

SITUATIONS WANTED-MALE.

EXECUTIVE FOR THAT DIFFERENT JOB. Executive confidential travelling where you require brains, expe-rierce, courage and discretion; age 31; wide experience, positions responsibility here and abroad; five languages; best credentials; will go anywhere, undertake any-thing honorable having responsi-bilities.

I MUST WORK. O 1137 Herald, Fulton st.

ARDENER, farm manager, up to date all branches; best references as to ability, ic.; Bohemian, 44, married, 2 children, eeks position as head gardener or farm anager. Address Manager, box 90, Bed-ord Hills, N. Y.

The state of the s Herald, Fulton st.

GARDENER, single, thoroughly experienced;
useful, willing; references. S 79 Herald,
Herald sq.

GARDENER, farmer; single; experienced in
both; references. S 73 Herald, Herald sq.
HOUSEMAN, colored, laundry, chamberwork; mechanical chauffeur. 202 W. 140th
Abt. 12-A. Apt. 12-A.

OUSEMAN, private family; best of references. 8 78 Herald, Herald sq.

HOUSEMAN, all around; drives car; city reference. Errickson, 152 E. 61st st. reference. Errickson, 152 E. 61st st.
INSURANCE man, former deputy superintendent of eight years' experience with Metropolitan, in city and country, desires to connect with brokerage; knowledge of inside work; acquiainted with 4,000 Brooklyn families. Box 68, 1180 Fulton st., E'klyn,

JAPANESE, first class cook, in family or yacht club; capable in all branches; city or country; best references. Tomi, care Stan-ford, 203 West 52d.

MEN (Chinese), several, want positions in private families as cook, butler-valet, houseman, farmer: have best references and long experience. Sing, 19 Doyers st., city. NURSE, sick, mental, or companion aged gentleman; hospital and doctors' experi-ence; reasonable; anywhere. L 1498 Herald Harlem.

PACKER, experienced; best reference willing worker. 8 23 Herald, Herald sq. willing worker. S 23 Herald, Herald St.
PAINTER, paperhanger, plasterer, own tools,
wants work. Diehl, 162 W. 84th st.
PAINTER and polisher wants work, private
families. P 1573 Herald, Bronx.
PORTER, window cleaner, elevator runner
wishes position. Podaski, 66 East 114th st,
PORTER, colored, first class, any position;
honest; reference. Malcolm, 570 Lenox av.

Young man, age 26, 6 years' experience manufacturing, shipyard, bullding and foundry businesses, with all sources of supplies, best references, seeks position. Y 562 Herald, 16th st.

mission. S 70 Herald, Herald sq.
THAPFIC man, qualified railroad and industrial; age 35; knows classifications, tariffs, rall, lake and ocean rountings, effective claim presentation, dock and customs practice, terminal arrangements, methods securing advantageous railings, classifications, minimum weights; highest credentials. T 175 Herald, Herald sq.
VALET—Neat, respectable young colored man wishes position; references. Junnett, 308
West 148th st.

YOUNG man (21) of sterling worth wishes to locate with firm of reliable investment bankers or brokers; two years' business experience; good education and best of references; must have opportunity to learn and develop. F 1121 Herald, Fulton st.
YOUNG MAN, Filipino, wishes position with bachelor; excellent cook, handy; excellent reference. E 68 Herald, Herald sq.
YOUNG man, college graduate, 22; general, technical, business and financial training and experience. T 212 Herald, Herald og.
YOUNG man, ase 22, wishes a position

SITUATIONS WANTED-MALE.

FINANCIAL ORGANIZER, DIREC-TOR AND INSPIRATIONAL SALES EXECUTIVE. FOR TEN YEARS WILL CONSIDER CONNECTION COMMISSION BASIS. ADDRESS

SALES MANAGER

or assistant, proven ability, 41 years old, Christian, college education, 15 years' experience selling to railroads and public service corporations, seeks new position with manufacturer or jobber where advancement is not limited. Fully equipped with necessary qualifications for any executive or sales position in similar or other lines of equal magnitude; highest references.

Y 580 Herald, 16th st.

EMPLOYMENT AGENCIES.

JAPANESE Reliable Employment Agency, 26 West 43d st., telehone 3089 Vanderbilt, furnishes select he.p; references personally investigated.

JAPANESE Select Employment Agency (Bryant 7931), bet. 45th-46th sts., 504 6ta av.—All kinds of domestic help. JAPANESE Domestic Employment Agency, Select help. 187 Lexington av. 9358 Mad. Sq.

HELP WANTED-FEMALE.

CANVASSERS wanted for a household pro-uct; salary and commission. Durite Pro-ucts Company, 245 East 137th, Schenck Plano Building. OOK wanted, also dishwasher, females, for boarding house. Write, stating experience, wages expected, &c., to Hillerest House, Sau-

CHAUFFEUR, married, wants position, private. Scudder, 130 W. 97th. Riverside 654s.
CHAUFFEUR, colored, wishes position; city, country: \$18. Carby, 2453 7th av.
CHEF, 25 years' experience in hotels; speaks three languages; city or country. Williams, 2144 5th av. Harlem 2367.
COACHMAN-GARDENER, useful, private place; references. Morris, 204 W. 53d st.
COACHMAN, horseman, single; first class city references English. S. P., 59 W. 53d.
COOK, colored, chef, second; experienced; useful, in the colored, country; references; city, country; references; city, country; references; close, colored, chef, second; experienced. Man. honest, trustworthy, will care for charge; references. Norton, 152 E. 20th.
COUPLE—Well experienced cook and house-keeper; expert chauffeur, master mechanic; best references; city, country; neat, light colored Americans; age 28; no washing, 235 W. 138th st. Henry Smith. Adubon 2217.
COUPLE—Well experienced cook, houseworker; useful but, tell, commercial; reasonable salary. COUPLE—will places, wife first class, economical cook, houseworker; useful but, and the commercial; reasonable salary and the competent and salary appetition anything; reference, Creignians, and the commercial av. Biklyman and the colored and neat; good salary and the colored and neat;

1358 Broadway.

STENOGRAPHER for busy law office: at least one year's experience desirable. Reply, stating experience, age and when available for service to L 622 Herald, 280 Bwa. ple for service to L. St. Herain, TENOGRAPHER: good future with active concern for bright, efficient, refined girl, ox R 543 Heraid, 280 Broadway. Box R 543 Heraid, 280 Broadway,

TELEPHONE operator; state age, experience and salary desired; permanent position for refined, competent operator; office hours 9 A. M. to 5 P. M. Address E. P., P. O. box 372, City Hall Station, New York.

WAITRESS and chambermaid, Protestant; country, near Red Bank; washing sent out; small family. O 1144 Herald, Fulton st.

WOMAN-AMBITIOUS WOMAN

WANTED—Good carnest woman for vacancy in our sales department. Must be over 25, of average education and intelligence and good business sense. Experience not necessary, but we want a woman who will master the details of our business as quickly as possible, take held of the work with confidence and energy and fit herself to direct the work of other women just as rapidly as she can. For the right woman we have a higher place to put her into as soon as she is fitted for it. Returns prompt and large for earnest effort and splendid permanent position. Interview granted Monday between 10 and 12. See Mr. DORLAND,

50 COURT ST., BROOKLYN,

(Borough Hall subway station)

WOMEN, ATTENTION.

We find women to be more successful in our work than men. Therefore we want 10 more roat appearing women over 25 years of age. Apply all this week, Mr. Van Doren, room 1708, 289 Broadway, 10 to 5.

OMAN, resourceful, ambitious, with col-lege or normal training, for permanent po-tion with educational assectation, not of-ce work. A. E. Burns. 522 5th av., room 528.

SELF SUPPORT IN A MONTH.

We train you and place you. Call or send for catalogue. Over 5,000 graduates; day, evening and correspondence courses. New York School of Filling, 1,170 Broadway.

EARN \$25-\$150 weekly only through Prof. ROHRET'S reliable halrdress, manicure, beauty school; \$3 un; earn white learning, 110 W, 42d st., or 15 4th av, Brooklyn.

LEAIN HAIR AND BEAUTY CULTURE.
Large carnings and opportunities, Pay, evening classes. Call, write booklet H. Wilfred Academy, 133 W, 44th.

EMPLOYMENT AGENCIES. Commercial Help Wanted.

OWN EMPLOYMENT EXCHANGE, BROADWAY. CORTLANDT 2519.

A Business Opportunity Ad Involving a Million Dollars!

It only cost Mr. Perry \$3.00 to insert his ad in the Business Opportunity Column of The

A million dollars may be the outcome!

It is truly remarkable the large number of influential and responsible firms and individuals who closely follow The Herald's Business Opportunity Want Ads.

Read Mr. Perry's Letter below:

FAIRFIELD, Conn., July 12th, 1921. NEW YORK HERALD.

Gentlemen: Inclosed please find check for \$1.20, balance due, as advised by your letter. Returns from the ad surpass my anticipations. At present writing it appears that I will close a million dollar deal as the result of it. Yours very truly,

(Signed) ALFRED S. PERRY.

Describe YOUR Proposition in a Herald Business Opportunity and Get RESULTS.

Herald Advertisements Accepted at the Following Offices: Downtown Branch, 206 B'way, Cor. Fulton St. Main Office, 280 Broadway Uptown Branch, 1358 B'way, Cor. 36th St. 16th St. Office, Cor. 16th St. and 7th Ave. Harlem Office, 205 W. 125th St. Brooklyn Office, 24 Court St. Washington Heights Office, 585 W. 181s t St. Bronx Office, 518 Willis Ave., at 148th St.

THE NEW YORK HERALD

Telephone Chelsea 4000

EMPLOYMENT AGENCIES. ercial Help Wanted.

DAVID AGENCY. 17 West 42d et., room 515. HIRST OCCUPATIONAL EXCHANGE, 60 BROADWAY. Domestic Help Wanted.

GIRLS,
Why waste time
and car fare answering one advertisement while without expense
you meet at our office hundreds of
refined ladles waiting to employ
you? And remember,
It is free to you.
Call at
THE UNITED EMPLOYMENT AGENCY,
165 East 72d St.,
northwest corner 3d av.

branch office.

AT MISS HOFMAYER'S AGENCY.

10 E. 43d st., 3d floor.

Cooks, laundresses, chambermaids, wattresses, infant's nurses, Swedish cooks and waitresses, useful couples.

AT MRS HIRSH'S AGENCY.

207 East 74th St.

Cooks, chambermaids, laundresses, waitresses; city or country; private or boarding bouse.

bouse.

AT MRS. THEO. MALMBERG'S
SWEDISH AGENCY (ESTABLISHED 1881),
1049 LEXINGTON AV. (757H).
Cooks, waitresses, chambermaids, nurses,
houseworkers, couples.
CSTERBERG AGENCY, 716 Lexington av.—
Chambermaids, coole, kitchemmaids, waitresses, parlormaids, nurses, laundresses,
ladies' maids, general housemaids, immediately.

wattresses, ch bermaids, launaresses, nurses
ELLE AGENCY,
1044 Lexington av. Rhinelander 9070.
Ist class cooks, houseworkers, nurses, cham
bermaids, &c.; good positions. Don't wait.
MRS. R. STRICKER & NEPHEW.

dent, reliable houseworkers, chamber-aids, cooks, nurses, waitresses, 1024 6th Plaza 8650. HOUSEWORKERS, waitresses, ch'ber cooks; excellent positions. Tinks Andressen smp't A'y, 2294 B'way, nr. 83. Schuyler 7992, IOUSEWORKERS, cooks, chambermalds, good positions. Bertha Carlson Employ-nent As., 2280 B'way, cor. 826. Schuy, 1076.

Wettler's Agency, Mrs. Gorman, Mgr., 18 WEST 43D ST. HOUSEWORKERS, day workers, half time city, country; reference. Carney's Agency Audubon 1956.

HELP WANTED-MALE. BOOKKEEPER, 24 years; must have very good education, well experienced in general accounting, good peuman, accurate in commercial arithmetic; only those with these qualifications and of good appearance and first class reference need apply. CALL MANHATTAN SHIRT CO., 244 Madison av., city. BOY in store and office old established manufacturing and contracting concern where opportunities for knowledge and ad-vancement are promising. S 76 Herald Herald sq.

CHAUFFEUR, married, for country in private family; must be thoroughly experienced, willing, trustworthy and highly recommended. Apply by mail, stating age, qualifications, &c. W 16 Herald, Herald sq. DRIVERS AND CHAUFFEURS, COMPETENT.

MENT UPON THE FOLLOWING TERMS TO FILL THE VACANCIES OCCASIONED BY THE WITHDRAWAL OF MEMBERS OF THE TEAMSTERS' UNION FROM OUR EMPLOY:

MERCHANTS OF NEW YORK CITY.

WAGES PAID-9-HOUR DAY. PER WEEK.
\$32.00
31.00
30.00
29.00
28.00
27.00
27.00
23.90
24.00 9-TON AUTO.
0-TON AUTO.
4-TON AUTO.
4-TON AUTO.
2-TON AUTO.
1-TON AUTO.
1-TON AUTO.
2-HORSE TRUCK.
1-HORSE WAGON.

APPLY FOR POSITION AT FOLLOWING ADDRESSES: AUSTIN, NICHOLS & CO., North 3rd St. & Berry st., Brooklyn W. B. A. JURGENS, (2 Electric trucks) 33 Grand Avenue, Brooklyn.

SEEMAN BROTHERS. FRANCIS H. LEGGETT & CO., 2 Congress St. (West of Varick St., bet King and Houston Sts.), New York City, R. C. WILLIAMS & CO., 618 Washington St., New York City, JOHN S. SILLE & SONS, 37th St. & North River, New York City. CHARLES & CO., 106 East 41st St., New York City .

BORERS wanted. Apply the Durland N. 5 W. 66th st. Ask for Mr. Goleman. OGER CLERK, BY LARGE IMPORTING DURE, WITH KNOWLEDGE CHECKING MITTANCES. ALSO TO ASSIST IN OF-E. STATE REFERENCES AND GOLLI-ATIONS, GOLDENBERG BROS., 100

HELP WANTED-MALE.

MAN.

MEN OF ABILITY, WITH OR WITHOUT SELLING EXPERIENCE; HIGH GRADE DIVIDEND PAYING SECURITY; BEST CONDITIONS. R 112 HERALD, HERALD OFFICE boy wanted in wholesale leather e; permanent position, with advance.

Answer, in own handwriting, ading L 528 Herald, 280 B'way.

REPRESENTATIVE wanted: New York State Casket Company, in operation over 30 years, desires a representative in New York and adjacent territory. Familiarity with the undertaking trade an ossential. In replying, give age, experience and reference. Y 584 Herald, 16th et.

SALESMEN; REAL SALESMEN.

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10	t week.					160.00	
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\$3,450.00 An average of \$345.00 per week, or over \$17,000 per year. If you have the same en-ergy, pep, personality and ability to stick to it you can do as well. GROUND FLOOR, 8 W. 40TH ST.

SALESMAN.

A rare opportunity is offered to sound thinking men over 25 who will conscientiously work to reach the goal of success, to join a successful selling organization where amiable good fellows will assist you to succeed; promotion absolutely impartial; your ability will be rewarded as follows:

A Permanent Position,
True Managership in 30 Days,
Recome a Stockholder
Through Benus Plan,
enjoy an income from \$7,500 to \$10,000
yearly; if you possess determination you
can EARN WHILE LEARNING; experience not essential; we teach you without
cost. Call after 10 A. M.; interview confidential. P. A. Conroy & Co., Inc., 350
Madison av., New York city.

SALESMEN, EXPERIENCED.

An old and reliable cencern wants a man for New York city. REPEAT ORDERS, DRAWING ACCOUNT IF NECESSARY. J. H. HUNTINGTON. Room 605, 118 West 44th st., Before 1 o'clock.

SALESMEN.

Several clean-cut, aggressive young men, 25 to 35 years, have an exceptional opportunity to learn the brokerage business with an established house. We want ambittous men of integrity, irrespective of present or former occupation; salary and commission to those who qualify, Call 10 A. M. or 2 P. M. sharp. Ask for Mr. Barr, room 207, 198 Broadway.

Two alort men over 25 for specialized selling in cities of Westchester County. Clean, high grade business for dependable men only, who can meet character requirements for permanent connection and advancement—who are looking carnessity for a life work providing exceptional income and advantageous associations. Write for interview. Y 589 Herald 18th st.

SALESMEN WANTED.

Men over 25, in any field of work. Do you want to better your condition, earn more money and be connected with an organization where your advancement to higher positions is limited only by your ability? THIS MEANS YOU. If you have

higher positions is limited only by your ability? THIIS MEANS YOU. If you have never had the opportunity before, you have it NOW. The cooperation and training which we give our men insures success. Don't waste your time in jobs with little or no future, BE A SUCCESS. Call at Room 1018 between 10 and 4. Knickerbocker Building, Bway at 22 det. N. Y.

The sales manager of a large company can use two or three men, age over 25, who wish to become associated with high class organization. Salary or commission basis. These nen can develop quickly into executive positions if the are men who can see the positions if the are men who can see the positions if the are men who can see the positions if the are men who can see the position applicant must have both a personal sales and ability. Address Dorland Agency, 11 East 90th at. N. Y.

SALESMAN WANTED, familiar with New York territory; also capable of managing New York offica large insignia house; full experience details of manufacturing class pins, rings, medals necessary; state experience; salary satisfactory to right party; all correspondence treated confidential.

N. M. Shepard & Co., Inc.,

ONLY, STATE REFERENCES AND QUALIPICATIONS, GOLDENBERG BROS., 109
5TH AV.
MEN-A job for the summer or for life; we
have a number of positions open, for which
you are ideally suited; experience unnecessary; we pay well; you can start now, work
through the summer and quilt, or devote the
rest of your life to the work and profit
beyond your dreams; are you interested?
Apply room 723, 165 Broadway, ask for Mr
Gaznon.

MEN holding executive positions in the
motor industry to-day are usually men who
went with their company when it was young
such an opportunity is now precented by the
Keisey Motor Company. Call personally
upon Mr. Hartley at company's display
store, 1746 Broadway, 10 A. M.-10 P. M.

Is Malden lane, New York.

SALESMEN WANTED.
An established company of national prominence can use two or three real salesmen.
RIGHT MEN, LONG ESTABLISHED THE
RIGHT MEN, LONG ESTABLISHED
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HELP WANTED-MALE.

SALESMAN.

When did you first read a Business Builders' advertisement? A year ago Six months ago? Three months ago?

In as short a time as three months men in this organization have won pro-motions. Others have taken longer to hit the bull's eye of success. It all de-pends upon the man himself. Just think. YOU might right NOW

be one of the 107 men who during the past year and a half were promoted to positions paying salaries from \$5,200 to \$15,000 a year, besides bonuses and commissions—IF you had answered the advertisement when you first saw it.

You aren't satisfied with what you are earning or you are reaching out for a better future, bigger opportunities. That's why you are reading this

your mind: You don't think you will make a SALESMAN, and you don't want

Practically every one of the 1,000 men who belong to this organization felt just that way when HE answered one of our advertisements. Both of these convictions are based on MISINFORMATION. The FACT that over 90% of the men who are MAKING GOOD in this organization, had never sold anything before ization had never sold anything before and the FACT that so many hundreds of men have found security selling inter-esting and agreeable PROVES beyond all question that your convictions are based on misinformation.

AND the men who are making good in this organization are just ordinary fel-lows, like you and me, coming from every walk of life.

Among them are university graduates. Among them are university granuates, bookkeepers, lawyers, locomotive en-gineers, civil engineers, artists musicians, chauffeurs, machinists, printers, clerks— in fact, men from practically every line

The Business Builders has contracts The Business Builders has contracts with seven successful, going corporations to sell their securities, financing their expansion and to supply them with a total of over 450 men trained for sales and business executive positions, paying salaries from \$5,200 to \$15,000 a year

It has been estimated by selling authorities that it costs \$3,000 per man to develop men capable of handling district offices and other executive positions of responsibility. Under the Business Builders' plan the corporation, getting at ONE time BOTH its trained selling and executive organization AND its capital needed for expansion, secures BOTH at a cost considerably LESS than if they were secured SEPARATELY. Besides, this additional executive organization is being developed and built SIMULTANE-OUSLY with the raising of the additional capital, thus eliminating loss of time and momentum in getting under way. develop men capable of handling district

All of the seven corporations being financed are industrial corporations. Every one is in a different industry. Somewhere in one of these corporations is the job you FIT and the job that fits YOU—in the kind of business you want to be in and in which you will be happy and successful.

it is a big institution with several na

The Business Builders is neither a financial organization nor a school, nor a vocational bureau—yet it has certain characteristics of all three. The economic principle underlying the institution is a fortunate combination of existing proven ideas which in the combination takes on a character which is unique and distinctly its own. This distinctive character of the Business Builders is the reflection of the personality of James reflection of the personality of James W. Elliott. Its success is the success of his principles of sales management and developing men.

That does not mean a one man organization. The institution occupies two floors in the Knickerbocker Building and 50 executives and department heads carry on the work of handling over 1,000 sales-men under Mr. Elliott's direction in Greater New York alone.

The fact that hundreds of men of all ages of every kind of experience are making good here proves that YOU can

You EARN while you LEARN. The through which you are trained. Your im-mediate earning power in commissions during your period of training is by no means unattractive. An average in one of the units last week was \$74 per man. One man received a commission check for \$493.75 for his week's work. One man who answered an advertisement just like this one last Friday, made his first sale after the third day on the job and will draw a commission check for \$93.75

Your making good is a PERSONAL matter. It remains absolutely and en-tirely with YOU. Make up your mind TO make good and through hard work and clean living you will enter the Ce-lectial Corridor of Success, which glit-Call between 10 A. M. and 1:45 P. M.

Sunday excepted, or between 8 and 8:30 P. M., Saturday and Sunday excepted. Ask for Mr. Wells, 12th floor. JAMES W. ELLIOTT'S BUSINESS BUILDERS, INC., 12th and 13th Floors, Knickerbocker Bidg., 42d St. & B'way.

SALESMEN.

Wanted-Men who are absolutely scrupu lous in the kind of business they handle, bu who can bring real energy, enthusiasm an effective effort into their work when the are satisfied that it is sound and right is every respect, as well as highly profitable will find in our work precisely the opening they are looking for; one reason our sales men are earning \$150 to \$350 a week is be cause of the confidence born of the strong indorsements of well known banks and the proven profits of the business; previous selling experience means immediate large returns; inexperience, if coupled with ambition and intelligence, will juickly be turned interarring power. Call 10 to 4, 720 Straus Bidg. Fifth av. at 46th st.

HELP WANTED-MALE.

THE WAY TO A SUCCESSFUL BUSINESS
CAREER IS OPEN TO YOU
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